

Total Motion is an independent vehicle management company that provides businesses and organisations with complete, bespoke solutions for financing, maintaining and managing company and private cars or vans.

We are not a car dealer, contract hire company or finance broker but true fleet management specialists with over 25 years' experience. We work with clients on an individual basis to find you the most cost effective, efficient and hassle-free method of meeting your business's fleet requirements.

We manage fleets from 15 to in excess of 1,000 vehicles for organisations all over the UK and into Europe, providing a range of services including:

- > Vehicle Funding
- > Fleet Management
- > Maintenance Management
- > Accident Management
- > Vehicle Monitoring
- > Licence Checking
- > Health & Safety Policies
- > Duty of Care Compliance
- > Flexible Leasing



For further information, or a **free** Fleet Analysis Report, please

- email [info@totalmotion.co.uk](mailto:info@totalmotion.co.uk)
- call us on **0116 251 1122**
- or visit [www.totalmotion.co.uk](http://www.totalmotion.co.uk)

driving to a new dimension

Dimension House, 3 Westbridge Close, Leicester LE3 5LW

# Prism

## Director & Partner Vehicle Funding



*A better  
'cash for car'  
solution*

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## Director & Partner Vehicle Funding

### FEATURES

- Advice on vehicle choice, and a vehicle sourcing service if required
- Any make or model from £15,000 - £150,000
- New pre-owned or used vehicles up to three years old
- Six different finance options
- Individually structured agreements
- The lowest rates available, with profit share on final costs
- Driver help line & professional support
- Duty of care compliance

For further information, please call Total Motion on 0116 251 1122 or email: [info@totalmotion.co.uk](mailto:info@totalmotion.co.uk)



# A Better 'Cash for Car' SOLUTION

**Prism Director & Partner Vehicle Funding is a more cost-effective and flexible way for senior company drivers to fund private cars used for work.**

More than 80% of people choosing the cash for car option are in senior positions, so our solution is specifically designed for:

- Executive directors
- Professional partnerships
- Self employed business owners
- Senior managers & non executive directors

Prism Director & Partner Vehicle Funding provides all the advantages of Personal Contract Purchase (PCP) or Personal Contract Hire (PCH) schemes, but on the favourable terms usually only available to companies. Plus, it offers a much wider choice of new or used models, and on-going, professional driver support.

## BETTER FOR THE COMPANY

If you offer cash allowances as an alternative to company cars, it may not be the easy option you expect. Take up can be as low as 30% and research shows that around a third of employees who take the cash option want to return to a company car within four years.

### Duty of Care

Many companies have actually seen their costs, liabilities and fleet admin time increase through offering cash allowances. Under Health & Safety legislation, you have a duty of care to ensure the safety of employees whilst driving for work - so you still have to ensure that their private cars are properly insured, taxed and maintained.

While PCP and PCH schemes can help to ensure that individuals' cars are legal and roadworthy, less than 15% of those who opt out currently choose them because of the greater costs and lack of choice.

### Flexible & Cost-Effective

Prism Director & Partner Vehicle Funding solves the problem by providing a flexible, cost-effective package to cover even the nearly new prestige vehicles popular with senior managers. Total Motion can even monitor and manage the vehicles alongside your company cars and carry out regular safety inspections within the contract.



## BETTER FOR THE DRIVER

Despite the advantages of inclusive maintenance and cost control, most drivers taking the cash for car option do not choose PCH or PCP schemes because of the high costs, limited vehicle choice and poor support.

### New & Used Vehicles

Prism Director & Partner Vehicle Funding is a flexible personal vehicle management package for new and used vehicles, on terms usually only available to companies. Using our buying power, we can offer you all-inclusive, worry-free motoring and professional support at significantly lower costs than the alternatives. And we'll include profit share on any cost savings over the lifetime of the contract.

### Finance Options

Ours is not an adapted company scheme, but a package specifically designed for private customers, with features that can be tailored to your individual needs. That includes a choice of finance options for a wide range of new, used and prestige cars. We can even offer a vehicle sourcing service to ensure you get exactly the car you want without all the time and effort of searching.